

FY2023 ANALYSIS OF THE LICENSE BASE  
(as of the beginning of the indicated month)

	BROKER LICENSE							SALES LICENSE			TOTAL	TOTAL	TOTAL	COMPANIES			NEW LICENSEES		TERM LIC
	ACTIVE					INACT	TOTAL	ACT	INACT	TOTAL	ACT	INACT	ACT/INA	ACTIVE			BR	SP	BR/SP
	DB	LB	MA	AB	TOTAL	BR		SP	SP	TOTAL	B & S	B & S	B & S	CO	PR	TOTAL			
Jul-21	1183	2	19	1239	2443	326	2769	10630	2531	13161	13073	2857	15930	989	299	1288	16	143	63
Aug-21	1184	2	19	1252	2457	328	2785	10702	2568	13270	13159	2896	16055	991	298	1289	24	180	63
Sep-21	1194	2	19	1256	2471	328	2799	10778	2617	13395	13249	2945	16194	1002	302	1304	16	177	59
Oct-21	1193	2	19	1257	2471	341	2812	10760	2704	13464	13231	3045	16276	1002	301	1303	16	128	59
<b>Nov-21</b>	<b>1204</b>	<b>2</b>	<b>20</b>	<b>1261</b>	<b>2487</b>	<b>333</b>	<b>2820</b>	<b>10772</b>	<b>2724</b>	<b>13496</b>	<b>13259</b>	<b>3057</b>	<b>16316</b>	<b>1008</b>	<b>305</b>	<b>1313</b>	<b>21</b>	<b>110</b>	<b>63</b>
Dec-21	1207	2	21	1261	2491	345	2836	10729	2809	13538	13220	3154	16374	1011	306	1317	17	130	79
Jan-22	1212	2	20	1262	2496	346	2842	10710	2857	13567	13206	3203	16409	1021	303	1324	14	163	68
Feb-22	1220	2	20	1268	2510	345	2855	10761	2875	13636	13271	3220	16491	1031	301	1332	21	202	85
Mar-22	1228	2	19	1280	2529	343	2872	10864	2923	13787	13393	3266	16659	1036	301	1337	20	249	77
Apr-22	1237	2	17	1290	2546	338	2884	11071	2874	13945	13617	3212	16829	1042	304	1346	14	200	81
May-22	1244	2	19	1289	2554	341	2895	11188	2883	14071	13742	3224	16966	1046	307	1353	21	195	84
Jun-22	1243	2	19	1298	2562	339	2901	11276	2875	14151	13838	3214	17052	1055	304	1359	19	71	74
Jul-22	1248	2	19	1308	2577	338	2915	11288	2848	14136	13865	3186	17051	1056	308	1364	20	174	86
Aug-22	1255	2	19	1321	2597	332	2929	11270	2889	14159	13867	3221	17088	1064	308	1372	20	140	66
Sep-22	1257	2	20	1322	2601	326	2927	11254	2862	14116	13855	3188	17043	1076	306	1382	6	90	86
Oct-22	1247	2	19	1306	2574	340	2914	11143	2903	14046	13717	3243	16960	1074	303	1377	11	80	90
<b>Nov-22</b>	<b>1264</b>	<b>2</b>	<b>19</b>	<b>1314</b>	<b>2599</b>	<b>333</b>	<b>2932</b>	<b>11077</b>	<b>2964</b>	<b>14041</b>	<b>13676</b>	<b>3297</b>	<b>16973</b>	<b>1084</b>	<b>306</b>	<b>1390</b>			
Dec-22																			
Jan-23																			
Feb-23																			
Mar-23																			
Apr-23																			
May-23																			
Jun-23																			

Total Expired Licenses: 1,471

DB = Designated Broker  
 AB = Associate Broker  
 BR = Inactive Broker  
 B&S = Brokers & Salespersons

LB = Limited Broker (no agents)  
 MA = Managing Associate Broker (Branch Office Manager)  
 SP = Salesperson

CO = Corporations, LLC, LLP, Partnerships  
 PR = Sole Proprietorships