

**APPROVED TEXTBOOKS**  
Idaho Real Estate Education Council  
**Effective 8/2018 (Updated 8/2018)**

**Required Materials for Sales and Broker Prelicense Courses**

**\*\* Idaho Real Estate License Law and Rules**, Idaho Real Estate Commission required for:  
Sales Prelicense Module I & Module II  
Brokerage Management  
Real Estate Law  
All Post License curriculum

Available for download: <http://irec.idaho.gov/publcs/license-law-and-rules.pdf>

Available for purchase: <http://irec.idaho.gov/forms/ree094.pdf>

**SALES PRELICENSE**

**MODULE I & MODULE II**

**Sale Prelicense Module I Outline**, Idaho Real Estate Commission, (*revised 11/2010*), (*exam 09/2015*).

**Sale Prelicense Module II Outline**, Idaho Real Estate Commission, (*revised 11/2010*), (*exam 09/2015*).

**\*\* Idaho Real Estate Handbook, 5th Edition**, Byers, Chuck A. Professional Marketing Concepts, LLC, 2018. ISBN: 978-1533173805 <http://www.pmctraining.org>

**One of the following must also be used for the Sales Prelicense courses.**

**Modern Real Estate Practice**, 19th edition. Galaty, Fillmore W., Allaway, Wellington J., and Kyle, Robert. Real Estate Education Company, 2014. ISBN: 978-1-4277-4612-2 & ISBN: 1-4277-4612-5  
<http://www.recampus.com>

**Mastering Real Estate Principles**, 7<sup>th</sup> edition. Cortesi, Gerald R. DF Institute Inc., d.b.a. Dearborn Real Estate Education, 2016. ISBN: 978-1-4754-3403-3 & 978-1-4754-3404-0 <http://www.recampus.com>

**BROKER PRELICENSE**

**BROKERAGE MANAGEMENT**

**Brokerage Management Outline**, Idaho Real Estate Commission, (*revised 9/2010*) (*exam 2/2014*).

**REAL ESTATE LAW**

**Idaho Real Estate Law Handbook**, Revised September 2008. May, J. Dee and Freeman, Duncan B. Twin Falls: J. Dee May. (*exam 2/2014*)

**REAL ESTATE FINANCE**

**Essentials of Real Estate Finance**, 14th edition. Sirota, David. & Barrell, Doris. DF Institute, d/b/a Dearborn Real Estate Education Company, 2015 (*this includes all materials provided by Dearborn*) (*exam revision 07/2016*). ISBN: 978-1-4754-2839-1 & ISBN: 1-4754-2939-1. <http://www.recampus.com>

**VALUATION & ANALYSIS**

**Fundamentals of Real Estate Appraisal**, 13th edition. Ventolo Jr., William L. & Williams, Martha R. FR Institute, d/b/a Dearborn Real Estate Education, 2018 (*this includes all materials provided by Dearborn*) (*exam revision 07/2018*). ISBN: 978-1-4754-6380-4. <http://www.recampus.com>

**\*\* These materials may be helpful if you are preparing to take the state portion of the licensing exam.**