

FY 11/12 ANALYSIS OF THE LICENSE BASE  
(as of the beginning of the indicated month)

BROKER LICENSE TYPES								SALES LICENSE TYPES			TOTAL	TOTAL	TOTAL	COMPANIES			
	ACTIVE					INA	TOTAL	ACTIVE	INACT	TOTAL	ACTIVE	INACTIVE	ACT/INA	ACTIVE			
	DB	LB	MA	AB	TOTAL	BR		SP	SALES		B & S	B & S	B & S	ENTITIES	PR	TOTAL	BRANCH
Jul-10	1137	8	12	1011	2168	472	2640	5459	2564	8023	7627	3036	10663	778	421	1199	12
Aug-10	1138	8	11	1020	2177	469	2646	5452	2499	7951	7629	2968	10597	786	417	1203	11
Sep-10	1134	8	11	1025	2178	461	2639	5351	2490	7841	7529	2951	10480	786	416	1202	11
Oct-10	1116	8	11	1031	2166	477	2643	5220	2529	7749	7386	3006	10392	775	408	1183	11
Nov-10	1080	8	13	1028	2129	505	2634	5066	2607	7673	7195	3112	10307	759	386	1145	13
Dec-10	1086	8	13	1023	2130	494	2624	5010	2579	7589	7140	3073	10213	771	384	1155	13
Jan-11	1086	8	11	1007	2112	498	2610	4879	2651	7530	6991	3149	10140	769	387	1156	11
Feb-11	1077	8	11	1006	2102	491	2593	4791	2649	7440	6893	3140	10033	770	379	1149	11
Mar-11	1081	8	11	1018	2118	488	2606	4754	2612	7366	6872	3100	9972	775	380	1155	11
Apr-11	1077	8	11	1038	2134	459	2593	4813	2514	7327	6947	2973	9920	770	381	1151	11
May-11	1086	8	11	1046	2151	446	2597	4850	2448	7298	7001	2894	9895	775	382	1157	11
Jun-11	1092	7	11	1045	2155	434	2589	4856	2362	7218	7011	2796	9807	769	385	1154	11
Jul-11	1091	7	10	1051	2159	421	2580	4841	2317	7158	7000	2738	9738	771	390	1161	10
Aug-11	1091	7	9	1051	2158	425	2583	4850	2267	7117	7008	2692	9700	772	386	1158	9
Sep-11	1083	7	9	1043	2142	441	2583	4806	2239	7045	6948	2680	9628	774	382	1156	9
Oct-11	1061	6	9	1030	2106	464	2570	4646	2325	6971	6752	2789	9541	757	375	1132	9
Nov-11	1033	6	9	1030	2078	493	2571	4548	2384	6932	6626	2877	9503	729	365	1094	9
Dec-11	1032	6	10	1032	2080	488	2568	4520	2351	6871	6600	2839	9439	728	366	1094	10
Jan-12	1031	6	10	1015	2062	502	2564	4377	2428	6805	6439	2930	9369	727	364	1091	10
Feb-12																	
Mar-12																	
Apr-12																	
May-12																	
Jun-12																	

NOTE: September 2007 was the all time high number of licensees at 12,994.

DB = Designated Brokers  
 LB = Limited Broker (no agents)  
 AB = Associate Broker  
 SP - Salesperson  
 PR = Sole Proprietorships

MA = Managing Associate Broker (Branch Office Manager)  
 BR = Inactive Broker  
 B&S = Brokers & Salesperson  
 Entities = Corporations, LLC, LLP, Partnerships